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UNITED STATES DISTRICT COURT

NORTHERN DISTRICT OF CALIFORNIA

ELSON MARCELO, PETR BOGOPOLSKIY,
JASON SALES, ASHLEY ELLIS, DAVID
SIMARD, THIEN LUONG, RHONDA FELIX,
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MOHAMMED SHAIK, SALEH ALBADWI,
TANESHA CALDWELL, STARR
CAMPBELL, and SERGIO GARNICA,

Plaintiffs,

v.

AMAZON.COM, INC., and
AMAZON LOGISTICS, INC.,

Defendants.

Case No. 3:21-CV-07843-JD

**DEFENDANTS' NOTICE OF MOTION
AND MOTION TO COMPEL
ARBITRATION AND DISMISS, OR, IN
THE ALTERNATIVE, TO STAY,
DISMISS OR TRANSFER;
MEMORANDUM OF POINTS AND
AUTHORITIES IN SUPPORT THEREOF**

*[Proposed Order, Request for Judicial Notice
filed concurrently herewith]*

Hearing Date: February 24, 2022

Time: 10 a.m.

Courtroom: 11, 19th Floor

Honorable James Donato

TO THE UNITED STATES DISTRICT COURT FOR THE NORTHERN
DISTRICT OF CALIFORNIA AND TO PLAINTIFFS AND THEIR ATTORNEYS OF
RECORD:

PLEASE TAKE NOTICE THAT on February 24, 2022, at 10:00 a.m. (or as soon thereafter as the matter may be heard in Courtroom 11, 19th Floor, of the above-entitled Court), Defendants Amazon.com, Inc., and Amazon Logistics, Inc. (collectively “Defendants”), by and through their counsel, will and hereby do move the Court compel arbitration and stay this action. Under the Federal Arbitration Act (“FAA”) 9 U.S.C. §§ 1 *et seq.* and applicable state law, Plaintiffs agreed to and are therefore obligated to arbitrate their claims against Defendants on an individual basis. Further, the Court’s inherent powers provide an independent basis for enforcing Plaintiffs’ arbitration agreements. Alternatively, this action should be transferred, stayed or dismissed under the first-to-file rule because it is duplicative of several previously-filed pending cases, all of which assert the identical theory – misclassification of California-based Amazon Flex delivery partners. These pending cases include class and/or PAGA claims, brought on behalf of the putative aggrieved employees, that include Plaintiffs here. Thus, if this Court does not compel arbitration, at a minimum, this case should be stayed, transferred or dismissed under the first-to-file rule to avoid duplicative and wasteful litigation.

This motion will be based upon this Notice of Motion, the Memorandum of Points and Authorities in support thereof, the Request for Judicial Notice and exhibits thereto, and on such evidence and argument as may be presented at the time of the hearing on the motion.

Dated: December 23, 2021

MORGAN, LEWIS & BOCKIUS LLP

By /s/ Brian D. Fahy

Max Fischer
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Attorneys for Defendants
 AMAZON.COM INC and
 AMAZON LOGISTICS, INC.

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1 **I. INTRODUCTION**

2 Plaintiffs are sixteen individuals who all agreed to individual arbitration when they signed
3 up to make deliveries with the Amazon Flex program and assented to the Amazon Flex Independent
4 Contractor Terms of Service. They now seek to litigate claims that Defendants (collectively, “Am-
5 azon”) violated state and federal wage and hour laws. But this Court should compel Plaintiffs to
6 do what they agreed to do: pursue their claims in individual arbitration.

7 As local delivery drivers who deliver food and goods within self-selected geographic areas,
8 Plaintiffs and other Amazon Flex delivery partners are not among the limited classes of workers
9 like “seamen” and “railroad workers” who are “engaged in foreign or interstate commerce” so as
10 to be exempt from the broad reach of the Federal Arbitration Act (“FAA”). 9 U.S.C. § 1. Although
11 *Rittmann v. Amazon.com, Inc.* held that Amazon Flex delivery partners were engaged in interstate
12 commerce by making intrastate deliveries of goods that are supposedly in a continuous “stream of
13 commerce” between states, this motion is supported by a different factual record. 971 F.3d 904,
14 915-16 (9th Cir. 2020), *cert. denied*, 141 S. Ct. 1374 (2021). The evidence here shows that Amazon
15 Flex delivery partners often deliver food, groceries, and items from local stores like Whole Foods
16 Market, and can choose to perform those sorts of deliveries exclusively if that is what they prefer.
17 Delivery of interstate packages is not an essential part of the Amazon Flex program, and in that
18 way Amazon Flex delivery partners resemble the food delivery drivers who—as the Ninth Circuit
19 and other courts widely hold—fall outside the narrow reach of Section 1’s exemption. *E.g., id.* at
20 915; *Wallace v. Grubhub Holdings, Inc.*, 970 F.3d 798, 802-03 (7th Cir. 2020). By contrast, the
21 Amazon Flex program did not include Whole Foods grocery deliveries at the time Amazon moved
22 to compel in *Rittmann*, and that motion did not rest on evidence about those deliveries. Under
23 today’s version of the program, which is materially different from the version of the program that
24 was at issue in *Rittmann*, Amazon Flex delivery partners are not engaged in interstate commerce
25 under the FAA exemption. But if the Court has any doubts about the applicability of the FAA, it
26 should stay this case pending the Supreme Court’s anticipated decision in *Southwest Airlines Co.*
27 *v. Saxon*, 21-309 (U.S.), for the reasons presented in Amazon’s concurrently filed motion to stay.

Second, regardless of whether the FAA applies, Plaintiffs' arbitration agreements are enforceable under state law and the Court's inherent powers. Ten of the Plaintiffs are bound by different and newer versions of the Terms of Service than the plaintiff in *Rittmann*, and the newer versions' choice-of-law provisions, unlike the version in *Rittmann*, unambiguously select Delaware law to govern arbitration if the FAA cannot apply. Six of the Plaintiffs are bound by only the agreement that was at issue in *Rittmann*, but for reasons not considered by the *Rittmann* courts, Washington law still requires compelling them to arbitration. And even if this Court were to disregard the parties' choice of Delaware law or Washington law for any reason, in all events, California law would govern and would also require enforcing all Plaintiffs' agreements to arbitrate. The Court should therefore compel individual arbitration whether or not the FAA applies.

Third, if this Court declines to compel all Plaintiffs to arbitration, it should nonetheless dismiss, stay, or transfer this case because of its near-complete overlap with earlier-filed putative class actions pending in Western District of Washington, including *Rittmann*. There is no reason to permit any of these Plaintiffs to proceed concurrently on entirely duplicative theories of relief, which would merely result in the unnecessary expenditure of judicial and party resources. The first-to-file rule exists to avoid such waste, and the Court should follow that rule here.

II. FACTUAL BACKGROUND

A. The Amazon Flex Program and Terms of Service.

Amazon offers products for sale, including through its website, its mobile applications, and retail locations like Whole Foods Market, which Amazon acquired in 2017. *See* Declaration of Alexa Hawrysz ("Hawrysz Decl."), ¶¶ 5-6. Amazon Logistics, Inc. contracts with, among others, individual independent contractor Delivery Partners like Plaintiffs through a smartphone application-based program called Amazon Flex to deliver orders of food and goods locally to customers using their personal vehicles. Hawrysz Decl. ¶¶ 5-7. To sign up to make Amazon Flex deliveries, prospective drivers must download the app on their smartphones, create an account, enter the zip code in which they wish to make deliveries, and accept the Amazon Flex Independent Contractor

1 Terms of Service (“TOS”), which are presented on the app for the prospective Delivery Partner to
 2 review. Hawrysz Decl. ¶¶ 9-10.

3 Four versions of the TOS are relevant here, although the first two, which governed the Am-
 4 azon Flex program between September 2016 and October 2019, have no material differences for
 5 purposes of this case and are collectively referred to, for simplicity, as “First TOS.” Hawrysz Decl.
 6 ¶ 12; *id.*, Exs. A, B. All sixteen Plaintiffs originally signed up to make Amazon Flex deliveries
 7 between September 27, 2016 and June 12, 2019 and therefore accepted the First TOS. *Id.* ¶¶ 11-
 8 12, 20-35. The Amazon Flex app presented Plaintiffs with the First TOS in its entirety, and Plain-
 9 tiffs were free to spend as much time as they wished reviewing its terms before accepting it. *Id.*
 10 ¶¶ 15-17. Plaintiffs clicked a button stating that they agreed to and accepted the First TOS. *Id.*
 11 ¶ 17. Afterward, they saw a new screen, which separately set forth an agreement to arbitrate for
 12 their review. *Id.* ¶ 18. Again they clicked a button stating that they agreed to and accepted the
 13 contractual terms. *Id.* The First TOS gave Plaintiffs 14 days to opt out of arbitration by simply
 14 sending an email to an Amazon email address that the First TOS provided, but they did not do so.
 15 *See id.* ¶¶ 19-35; First TOS § 11(k).

16 The First TOS also contained a modifications provision:

17 Amazon may modify this Agreement . . . at any time by providing notice to
 18 you through the Amazon Flex app or otherwise providing notice to you. You
 19 are responsible for reviewing this Agreement regularly to stay informed of
 20 any modifications. If you continue to perform the Services or access Licensed
 Materials (including accessing the Amazon Flex app) after the effective date
 of any modification to this Agreement, you agree to be bound by such modi-
 fications. . . .

21 First TOS § 13. It stated that Amazon would communicate by email, among other channels, and
 22 that in accepting the agreement, Plaintiffs “consent[ed] to Amazon communicating with [them]
 23 concerning the Program via any or all of these means.” First TOS § 14. Plaintiffs likewise accepted
 24 “responsibility to keep [their] email address and phone number current by updating the information
 25 [they] provided to Amazon” when necessary. *Id.*

26 The next relevant version of the TOS, the “Second TOS,” began to govern the Amazon Flex
 27 program in October 2019. Hawrysz Decl. ¶ 13; *id.*, Ex. C. At that point, Amazon sent an email to
 28

1 the email addresses that existing Amazon Flex account holders, including Plaintiffs, had agreed to
 2 keep current for receiving communications from Amazon. Hawrysz Decl. ¶ 37; First TOS § 14.
 3 This email alerted Plaintiffs about the update in the TOS, stating, “We’re emailing you to let you
 4 know that we recently updated our Amazon Flex Terms of Service. By continuing to use the Am-
 5 azon Flex app, you accept the Terms of Service, as updated.” Hawrysz Decl., Ex. C. The email
 6 gave Plaintiffs notice and an opportunity to review the new terms of service. *Id.* After receiving
 7 this email, ten of the sixteen Plaintiffs—Albadwi, Bogopoliskiy, Caldwell, Campbell, Garnica, Lu-
 8 ong, Rehman, Samra, Simard, and Wolie—went on to schedule delivery blocks and complete Am-
 9 azon Flex deliveries. *Id.* ¶¶ 38-47.

10 The final relevant version, the “Third TOS,” took effect in 2021. *Id.* ¶ 14. At that point,
 11 California delivery partners holding active Amazon Flex accounts received a notification in the
 12 Amazon Flex app indicating that they had to read and accept the new agreement to continue per-
 13 forming deliveries. *Id.* ¶ 48. Much like the initial signup process, they saw the complete agreement
 14 and after scrolling through it had to click a button saying that they agreed to and accepted the terms.
 15 *Id.* ¶ 49. Three of the sixteen Plaintiffs—Albadwi, Bogopoliskiy, and Rehman—accepted the Third
 16 TOS through this process. *Id.* ¶¶ 50-52.

17 In each of these TOS versions, Section 11(a) set forth a mutual agreement between the
 18 contracting parties to arbitrate disputes “BY FINAL AND BINDING ARBITRATION, RATHER
 19 THAN IN COURT.” First TOS § 11(a); Second TOS § 11(a); Third TOS § 11(a). This arbitration
 20 agreement applies to “ANY DISPUTE OR CLAIM, WHETHER BASED ON CONTRACT, COM-
 21 MON LAW, OR STATUTE, ARISING OUT OF OR RELATING IN ANY WAY TO THIS
 22 AGREEMENT, INCLUDING TERMINATION OF THIS AGREEMENT, TO YOUR PARTICI-
 23 PATION IN THE PROGRAM[,] OR TO YOUR PERFORMANCE OF SERVICES.” First TOS
 24 § 11(a); Second TOS § 11(a); Third TOS § 11(a). The parties also agreed that, “TO THE EXTENT
 25 PERMITTED BY LAW, . . . ANY DISPUTE RESOLUTION PROCEEDINGS WILL BE CON-
 26 DUCTED ONLY ON AN INDIVIDUAL BASIS AND NOT ON A CLASS OR COLLECTIVE
 27 BASIS.” First TOS § 11(b); Second TOS § 11(b); Third TOS § 11(b).

Beyond Section 11, the agreements also include mutual promises to arbitrate in their opening paragraphs, even before Section 1. For example, the First TOS's second paragraph says:

YOU AND AMAZON AGREE TO RESOLVE DISPUTES BETWEEN YOU AND AMAZON ON AN INDIVIDUAL BASIS THROUGH **FINAL AND BINDING ARBITRATION**, UNLESS YOU OPT OUT OF ARBITRATION WITHIN 14 CALENDAR DAYS OF THE EFFECTIVE DATE OF THIS AGREEMENT, AS DESCRIBED BELOW IN SECTION 11. If you do not agree with these terms, do not use the Amazon Flex app or participate in the Program or provide any Services.

First TOS at 1.

One relevant difference between the First TOS and the Second and Third TOS appears in Section 12, the "Governing Law" provision. The First TOS says that "[t]he interpretation of this Agreement is governed by the law of the state of Washington without regard to its conflict of laws principles, except for Section 11 of this Agreement, which is governed by the Federal Arbitration Act and applicable federal law." First TOS § 12. The Second TOS, on the other hand, says "[t]he interpretation of this Agreement is governed by the law of the state of Delaware without regard to its conflict of laws principles, except for Section 11 of this Agreement, which is governed by the Federal Arbitration Act and applicable federal law," but then continues: "If, for any reason, the Federal Arbitration Act is held by a court of competent jurisdiction not to apply to Section 11 of this Agreement, the law of the state of Delaware will govern Section 11 of this Agreement, including without limitation the common law of contracts of such state if any statute could be interpreted to limit the right of Amazon or you to arbitrate pursuant to Section 11 of this Agreement." Second TOS § 12. Section 12 of the Third TOS similarly selects the application of Delaware law, including for the arbitration provision in Section 11 if the FAA is held inapplicable. Third TOS § 12.

Besides this selection of Delaware arbitration law as a fallback to the FAA, another notable difference between the agreements is that the Second and Third TOS delegate disputes over arbitrability to the arbitrator. They provide that arbitration will be conducted under the Commercial Arbitration Rules of the American Arbitration Association ("AAA"), which empower the arbitrator to decide questions of arbitrability. Second TOS § 11(k); Third TOS § 11(i); *see* AM. ARB. ASS'N, COMMERCIAL ARBITRATION RULES AND MEDIATION PROCEDURES R-7, at 13 (2016), <https://adr.org/>

1 sites/default/files/Commercial%20Rules.pdf. In addition, they explain that while courts will re-
 2 solve disputes about the validity and enforceability of the Second and Third TOS as a whole and
 3 whether the agreements are exempt from the FAA, the “arbitrator must resolve all other disputes,
 4 including the arbitrability of claims” under Section 11(a). Second TOS § 11(l); Third TOS § 11(j).
 5 The First TOS, in contrast, refers arbitrability disputes to the court. First TOS § 11(j).

6 **B. Plaintiffs’ Claims.**

7 Plaintiffs filed this action on October 6, 2021. The complaint asserts various violations of
 8 federal and state labor and wage laws. Plaintiffs allege that Amazon misclassified them as inde-
 9 pendent contractors. Dkt. #1 (“Compl.”), ¶ 27.

10 Plaintiffs allege that they are owed compensation for the “burden of transportation, traffic,
 11 and waiting times” for shifts to become available on the Amazon app. Compl. ¶ 28. They also
 12 allege that because of their alleged misclassification, “Amazon requires its couriers to pay for many
 13 expenses necessary to perform their jobs, including expenses for vehicle maintenance, gas, tolls,
 14 and smart phones with data plans.” Compl. ¶ 38. Due to the “expenses couriers incur in the regular
 15 course of their jobs and extra time worked outside of their blocks,” Plaintiffs allege their “wages
 16 often fall below federal, state, and local minimum wage laws.” Compl. ¶ 39. They seek relief
 17 under the federal Fair Labor Standards Act (“FLSA”) and assorted provisions of the California
 18 Labor Code and Industrial Welfare Commission’s Wage Orders. Compl. ¶¶ 61-119.

19 The same basic misclassification theory and legal claims are already pending in the U.S.
 20 District Court for the Western District of Washington in several earlier-filed putative class actions.
 21 The first such action was filed in that court on October 4, 2016, and on December 1, 2016, it was
 22 expanded to include claims based on the alleged misclassification of California Amazon Flex driv-
 23 ers. *See* First Amended Complaint, *Rittmann v. Amazon.com, Inc.*, No. C16-1554-JCC (W.D.
 24 Wash. Dec. 1, 2016), ECF No. 33. *See* Request for Judicial Notice (“RJN”), Ex. A. The operative
 25 complaint in *Rittmann* alleges that Amazon Flex drivers were misclassified as independent con-
 26 tractors, resulting in violations of the California Labor Code, the Fair Labor Standards Act, and
 27 other state laws, and the *Rittmann* plaintiffs seek to represent a class (among others) of “all delivery
 28

1 drivers who have contracted directly with Amazon to provide delivery services in California be-
 2 tween three years since they brought this complaint and the date of final judgment in this matter.”
 3 See Third Amended Complaint ¶ 62, *Rittmann v. Amazon.com, Inc.*, No. C16-1554-JCC (W.D.
 4 Wash. Dec. 20, 2021), ECF No. 188; RJN, Ex. B. Since *Rittmann*’s filing, several other actions
 5 have been consolidated with it, including actions premised on the alleged misclassification of Cal-
 6 ifornia Amazon Flex drivers. See Order Consolidating Cases, *Rittmann v. Amazon.com, Inc.*, No.
 7 C16-1554-JCC (W.D. Wash. Nov. 14, 2017), ECF No. 87; RJN, Ex. C; Minute Order to Consoli-
 8 date, *Rittmann v. Amazon.com, Inc.*, No. C16-1554-JCC (W.D. Wash. June 10, 2019), ECF No.
 9 132; RJN, Ex. D; Order to Consolidate, *Rittmann v. Amazon.com, Inc.*, No. C16-1554-JCC (W.D.
 10 Wash. July 9, 2019), ECF No. 134; RJN, Ex. E.

11 Meanwhile, three similar actions—also filed before this one—were transferred from this
 12 District to the Western District of Washington but are not formally consolidated with *Rittmann*.
 13 See *Keller v. Amazon.com, Inc.*, No. 19-CV-2219-RS (N.D. Cal.); *Ponce v. Amazon.com Servs.*
 14 *Inc.*, No. 19-CV-288-RS (N.D. Cal.); *Diaz v. Amazon.com, Inc.*, No. 20-CV-7792-VC (N.D. Cal.).
 15 The *Keller* action began on March 13, 2017 and asserts assorted putative class claims under Cali-
 16 fornia law premised on the same misclassification theory as *Rittmann*. See Complaint, *Keller v.*
 17 *Amazon.com, Inc.*, No. C19-1719-JCC (W.D. Wash. Apr. 20, 2017), ECF No. 1-1; RJN, Ex. F. The
 18 *Ponce* action began on November 1, 2018 and asserts similar claims and theories. See Complaint,
 19 *Ponce v. Amazon.com Servs. Inc.*, No. C19-1718-JCC (W.D. Wash. Jan. 16, 2019), ECF No. 1-1;
 20 RJN, Ex. G. And the *Diaz* action began on August 21, 2020 and also makes similar allegations.
 21 *Diaz v. Amazon.com, Servs., Inc.*, No. 2:21-cv-00419-JCC, ECF No. 1-1; RJN, Ex. H. The first
 22 two of these cases were related to each other and then transferred together by Judge Seeborg to the
 23 Western District of Washington because their claims “are identical to, or closely mirror, the claims
 24 in *Rittmann*[.]” *Keller v. Amazon.com, Inc.*, No. 17-cv-2219, 2019 WL 13113043, at *2 (N.D. Cal.
 25 Oct. 23, 2019). The parties in *Diaz* stipulated to transfer because that “matter and the consolidated
 26 *Rittmann* and *Keller/Ponce* matters possess sufficient similarity of parties and issues to warrant
 27 application of the first-to-file rule given that: (1) Plaintiffs are members of the proposed putative
 28

1 classes in *Rittmann* and *Keller/Ponce*, (2) the Defendants are the same, and (3) the issues to be tried
 2 overlap significantly, including the core theory of liability advanced in all cases that Amazon De-
 3 livery Partners are misclassified as independent contractors.” Joint Stipulation and Order to Trans-
 4 fer Matter Pursuant to First-to-File Rule at 2, *Diaz* (N.D. Cal. Mar. 19, 2021) (No. 20-CV-7792-
 5 VC), ECF No. 21; RJN, Ex. I. Judge Chhabria approved this stipulation and ordered transfer. *See*
 6 *id.*, ECF No. 22; RJN, Ex. J.

7 In addition, yet another duplicative action involving California Amazon Flex drivers arrived
 8 in the Western District of Washington on transfer from the Central District of California. *Puentes*
 9 *v. Amazon.com Servs., LLC*, No. 21-cv-414, 2021 WL 5984867, at *1 (C.D. Cal. Sept. 30, 2021).

10 **III. ARGUMENT**

11 **A. The Court Should Compel Arbitration.**

12 Plaintiffs agreed to arbitrate their dispute with Amazon. This Court should enforce the
 13 agreement and compel Plaintiffs to individual arbitration with Amazon under the FAA, state law,
 14 or this Court’s inherent authority to control its docket.

15 **1. Plaintiffs Agreed to Arbitrate These Disputes.**

16 “[T]he first task of a court asked to compel arbitration of a dispute is to determine whether
 17 the parties agreed to arbitrate that dispute.” *Mitsubishi Motors Corp. v. Soler Chrysler-Plymouth,*
 18 *Inc.*, 473 U.S. 614, 626 (1985); *see also, e.g., Chiron Corp. v. Ortho Diagnostic Sys., Inc.*, 207 F.3d
 19 1126, 1130 (9th Cir. 2000). To make this determination, courts “apply ordinary state-law principles
 20 that govern the formation of contracts.” *First Options of Chi., Inc. v. Kaplan*, 514 U.S. 938, 944
 21 (1995).

22 Under any potentially applicable set of state-law principles—including those of California,
 23 Delaware, and Washington—Plaintiffs agreed to arbitrate any claim or dispute related to Amazon
 24 Flex through offer, acceptance, consideration, and language showing an intent to arbitrate. *See,*
 25 *e.g., Osborn ex rel. Osborn v. Kemp*, 991 A.2d 1153, 1158 (Del. 2010) (articulating the basic re-
 26 quirements for contract formation); *Keystone Land & Dev. Co. v. Xerox Corp.*, 94 P.3d 945, 949
 27 (Wash. 2004) (same); CAL. CIV. CODE § 1550 (same).

1 Here, all sixteen Plaintiffs agreed to the First TOS between September 2016 and June 2019:
 2 they affirmatively clicked their assent to the agreement as a whole and the arbitration provision in
 3 signing up to perform Amazon Flex deliveries. *See supra* p. 3.

4 Ten Plaintiffs, moreover, agreed to the Second TOS by continuing performing deliveries in
 5 October 2019 after receiving notice of the updated terms: Albadwi, Bogopoliskiy, Caldwell, Camp-
 6 bell, Garnica, Luong, Rehman, Samra, Simard, and Wolie. *See supra* pp. 3-4. Individualized email
 7 notice of a terms-of-service update is enough to bind plaintiffs to the updated terms when the plain-
 8 tiff continues to use the service after receiving the notice. *See, e.g., In re Facebook Biometric Info.*
 9 *Privacy Litig.*, 185 F. Supp. 3d 1155, 1167 (N.D. Cal. 2016) (Donato, J.) (explaining that “individ-
 10 ualized notice” of a terms of service update “in combination with a user’s continued use [of the
 11 defendant’s platform] is enough for notice and assent”); *Webber v. Uber Techs., Inc.*, No. 18-cv-
 12 2941, 2018 WL 10151934, at *4 (C.D. Cal. Sept. 5, 2018) (“Courts have found that when consum-
 13 ers receive emails such as this one, continued use of the service or product constitutes assent to the
 14 updated terms.”). These ten Plaintiffs received an individualized email notifying them of the
 15 change in the terms of service, and they continued to schedule and perform deliveries after receiving
 16 that notice. Hawrysz Decl. ¶¶ 37-47; *id.*, Ex. E. By continuing to use the Flex App after receiving
 17 the email, Plaintiffs agreed to be bound by the Second TOS.

18 Lastly, three of those ten Plaintiffs—Albadwi, Bogopoliskiy, and Rehman—also agreed to
 19 the Third TOS. They did so by clicking their acceptance to the Third TOS within the Amazon Flex
 20 app. *See supra* p. 4.

21 The arbitration provisions in all three TOS versions apply to this dispute. The provisions
 22 broadly apply to all claims or disputes that arise out of or relate in any way to Plaintiffs’ participa-
 23 tion in the Amazon Flex program or performance of services. First TOS § 11(a); Second TOS
 24 § 11(a); Third TOS § 11(a). These broad provisions readily cover Plaintiffs’ claims stemming from
 25 alleged violations of wage and hour laws during Plaintiffs’ participation in the Amazon Flex pro-
 26 gram. Compl. ¶ 39; *see also* Compl. ¶ 28.

27 ///

For the Plaintiffs who agreed to the Second and Third TOS, they also agreed to arbitrate a wide range of disputes about arbitrability. Those agreements’ adoption of the AAA Commercial Arbitration Rules is itself a clear and unmistakable delegation of arbitrability disputes to the arbitrator. Second TOS § 11(k); Third TOS § 11(i); *see, e.g., Brennan v. Opus Bank*, 796 F.3d 1125, 1130 (9th Cir. 2015); *Carder v. Carl M. Freeman Cmtys., LLC*, Civ. No. 3319-VCP, 2009 WL 106510, at *6 (Del. Ch. Jan. 5, 2009); *Rodriguez v. Am. Techs., Inc.*, 39 Cal. Rptr. 437, 446 (Ct. App. 2006). Other language in the agreement likewise reflects that the arbitrator must resolve disputes over “the arbitrability of claims” under Section 11(a). Second TOS § 11(l); Third TOS § 11(j). Any arbitrability challenge within the scope of this delegation would therefore be reserved for the arbitrator.

2. Plaintiffs’ Agreements to Arbitrate Are Enforceable.

Because Plaintiffs agreed to arbitrate their disputes, the only remaining question is whether there is some reason not to enforce their arbitration agreements. There is not. The agreements are enforceable under the FAA, state law, and this Court’s inherent powers.

a. The FAA Requires Enforcing Plaintiffs’ Agreements.

In all three TOS versions, the parties specifically selected the FAA and its “liberal federal policy favoring arbitration agreements” to govern their arbitration agreements. *Epic Sys. Corp. v. Lewis*, 138 S. Ct. 1612, 1621 (2018); *see* First TOS § 12; Second TOS § 12; Third TOS § 12. Under the FAA, an arbitration agreement in “a contract evidencing a transaction involving commerce . . . shall be valid, irrevocable, and enforceable, save upon such grounds as exist at law or in equity for the revocation of any contract.” 9 U.S.C. § 2. When the FAA applies, courts must compel arbitration according to the agreement’s terms and stay (or dismiss) the litigation. *Id.* §§ 3-4; *see Dean Witter Reynolds, Inc. v. Byrd*, 470 U.S. 213, 218 (1985). But the FAA exempts “contracts of employment of seamen, railroad employees, or any other class of workers engaged in foreign or interstate commerce.” 9 U.S.C. § 1. Parties “opposing arbitration under the FAA” bear “the burden of demonstrating the exemption” applies to them—and as local delivery drivers, Plaintiffs cannot do

1 so. *Vargas v. Delivery Outsourcing, LLC*, No. 15-cv-03408-JST, 2016 WL 946112, at *3 (N.D.
2 Cal. Mar. 14, 2016).

3 To be sure, in *Rittmann* a divided Ninth Circuit panel concluded that the Amazon Flex driver
4 plaintiffs at issue in that prior motion were exempt workers under Section 1 because they deliver
5 “goods that remain in the stream of interstate commerce until they are delivered.” 971 F.3d at 915.
6 Amazon respectfully continues to believe that *Rittmann* was wrongly decided and conflicts with
7 the best reading of the FAA. *See, e.g., Hamrick v. Partsfleet, LLC*, 1 F.4th 1337, 1350 (11th Cir.
8 2021) (endorsing the dissent’s position in *Rittmann*); *Harper v. Amazon.com Servs., Inc.*, 12 F.4th
9 287, 302 (3d Cir. 2021) (Matey, J., concurring) (same). But setting that aside, *Rittmann* still does
10 not control because this Court now faces a different factual record. *See, e.g., Castillo v. CleanNet*
11 *USA, Inc.*, 358 F. Supp. 3d 912, 943 (N.D. Cal. 2018) (justifying different outcomes on motions to
12 compel arbitration concerning “the same arbitration agreement” because “[h]ere, the record is dif-
13 ferent”).

14 First, the record here shows that Amazon Flex drivers do not just deliver packages that
15 originated from other states, but also deliver groceries and local-store orders that would not be
16 exempt interstate transportation work even under the reasoning of *Rittmann*. *See* Hawrysz Decl.
17 ¶¶ 6-7. For example, Amazon Flex drivers today have many options to sign up for delivery blocks
18 to deliver food and groceries through the Prime Now and Amazon Fresh services, as well as store
19 orders from Whole Foods Market or other local stores. *Id.*; *see also* <https://flex.amazon.com/faq>.
20 More than that, the record shows that there is no obligation with Amazon Flex to perform any
21 minimum amount of deliveries, and if they wish, Amazon Flex drivers may sign up exclusively for
22 grocery or local store deliveries. Hawrysz Decl. ¶ 8; *see also* First TOS § 1(b) (“This Agreement
23 requires no minimum amount or frequency of Services.”); Second TOS § 1(b) (same); Third TOS
24 § 1(b) (same). When Amazon moved to compel arbitration in *Rittmann* in 2016, however, Amazon
25 had not yet acquired Whole Foods and did not offer Whole Foods delivery options. Hawrysz Decl.
26 ¶ 6. Since then, Delivery Partners have performed increasingly more food and grocery deliveries.
27 *Id.*

1 In short, the nature of Amazon Flex delivery is not the same as it was in 2016, and the
 2 differences are dispositive when it comes to applying the Ninth Circuit’s interpretation of the
 3 FAA’s exemption. Recent Ninth Circuit precedent states that the key question is whether interstate
 4 transportation is “a ‘central part of’” what the class of workers is engaged to do. *Capriole v. Uber*
 5 *Techs., Inc.*, 7 F.4th 854, 865 (9th Cir. 2021) (quoting *Wallace v. Grubhub Holdings, Inc.*, 970 F.3d
 6 798, 801 (7th Cir. 2020)). For this reason, work that “is not defined by its engagement in interstate
 7 commerce does not qualify for the exemption just because [the worker] occasionally performs that
 8 kind of work.” *Id.* (quoting *Wallace*, 970 F.3d at 800). Even if local delivery of interstate goods
 9 sometimes qualifies as interstate transportation work according to *Rittmann*, such transportation is
 10 not “intrinsic to” the Amazon Flex program, as the record here attests. *Id.* at 866. Again, Amazon
 11 Flex drivers are under no obligation to perform deliveries of interstate packages and can choose to
 12 perform deliveries of local store orders or groceries only.

13 And that type of work, courts widely hold, is not exempt interstate transportation work. In
 14 *Wallace*, for example, the Seventh Circuit held that delivering orders from local restaurants was
 15 not interstate transportation under the FAA, and the Ninth Circuit has expressed agreement with
 16 that reasoning. *Wallace*, 970 F.3d at 802; *see Rittmann*, 971 F.3d at 916-17; *In re Grice*, 974 F.3d
 17 950, 956 (9th Cir. 2020); *Capriole*, 7 F.4th at 861 n.7. Courts have recognized that *Wallace*’s
 18 reasoning applies equally to workers who deliver groceries and workers who deliver other sorts of
 19 goods that typically start their journey, at the time of purchase, in the same state as the purchaser.
 20 *See, e.g., O’Shea v. Maplebear Inc.*, 508 F. Supp. 3d 279, 287 (N.D. Ill. 2020) (holding, under
 21 *Wallace*, that Instacart “drivers who deliver food purchased over the internet from a grocery store
 22 differ in no material way from drivers who pick up food purchased over the web from a restaurant”);
 23 *Bean v. ES Partners, Inc.*, No. 20-62047-CIV, 2021 WL 1239899, at *7 (S.D. Fla. Apr. 4, 2021)
 24 (holding, under *Wallace* and *Rittmann*, that “same day” delivery drivers who “pick up from local
 25 warehouses, merchants, or pharmacies, and then deliver to customers within [a single state]” are
 26 not exempt from the FAA).

27 ///

1 Because Amazon Flex drivers are free to focus on deliveries of these locally originating
 2 goods, the Amazon Flex program “is not defined by its engagement in interstate commerce” even
 3 under *Rittmann*, and interstate transportation is not “a ‘central part of’” the Amazon Flex program.
 4 *Capriole*, 7 F.4th at 865 (quoting *Wallace*, 970 F.3d at 800-01). The FAA therefore applies to
 5 Plaintiffs’ agreements to arbitrate on an individual basis and requires those agreements’ enforce-
 6 ment.

7 But if the Court has questions about the applicability of the FAA in light of *Rittmann*, it
 8 should defer ruling on Amazon’s request for arbitration for the reasons given in Amazon’s concur-
 9 rently filed stay motion. The Supreme Court recently granted certiorari to analyze the scope of the
 10 FAA’s applicability to workers who do not cross state lines, *see Sw. Airlines Co. v. Saxon*, No. 21-
 11 309 (U.S. Dec. 10, 2021), and the Court is likely to provide authoritative guidance on this issue by
 12 the end of its current term in June 2022.

13 **b. State Law Requires Enforcing Plaintiffs’ Agreements.**

14 Regardless of whether Plaintiffs’ arbitration agreements are exempt from the FAA, state
 15 law requires their enforcement. In fact, the Court need not even resolve whether the FAA applies,
 16 because Plaintiffs must arbitrate his claims under state law even if the FAA is inapplicable. *See*
 17 *Chappel v. Lab. Corp. of Am.*, 232 F.3d 719, 725 (9th Cir. 2000) (even if it is questionable whether
 18 the FAA applies, a plaintiff who agreed to an arbitration clause “would still be required under the
 19 law of contract to arbitrate in accordance with the clause”). The Court can bypass any uncertainty
 20 over the FAA’s applicability if the parties’ arbitration agreements are enforceable under state law,
 21 and indeed the Court *should* bypass FAA uncertainty in such circumstances if resolving the uncer-
 22 tainty would require discovery. *Harper*, 12 F.4th at 295-96 (“[S]tate law arbitration questions must
 23 be resolved before turning to questions of fact and discovery.”); *Diaz v. Mich. Logistics Inc.*, 167
 24 F. Supp. 3d 375, 380-81 (E.D.N.Y. 2016) (bypassing dispute over the FAA exemption because
 25 arbitration agreement was enforceable under state law). Here, the ten Plaintiffs who agreed to the
 26 Second or Third TOS are required to arbitrate under Delaware law and the six Plaintiffs who only
 27
 28

1 agreed to the First TOS are required to arbitrate under Washington law. Even apart from the con-
 2 tracts' choices of Delaware and Washington law, moreover, all Plaintiffs—whether they agreed to
 3 the First, Second, or Third TOS—are required to arbitrate under California law.

4 (1) Delaware Law Applies to the Second and Third TOS.

5 The Second and Third TOS specify that Delaware law governs arbitration under Section 11
 6 in the FAA's absence: "[i]f, for any reason, the [FAA] is held by a court of competent jurisdiction
 7 not to apply to Section 11 of this Agreement, the law of the state of Delaware will govern Section
 8 11." Second TOS § 12; *accord* Third TOS § 12. Because these updated agreements, which were
 9 not at issue in *Rittmann*, clearly select a state's arbitration law as a possible fallback to the FAA,
 10 that state law requires enforcing Plaintiffs' arbitration agreement even if the FAA exemption ap-
 11 plies.¹

12 Courts in these circumstances widely enforce arbitration provisions under the parties' cho-
 13 sen body of state arbitration law. *See, e.g., Palcko v. Airborne Express, Inc.*, 372 F.3d 588, 596
 14 (3d Cir. 2004) (enforcing an arbitration agreement under Washington state law despite the court's
 15 application of the section 1 exemption because there was "no reason to release the parties from
 16 their own agreement" and because "the effect of Section 1 is merely to leave the arbitrability of
 17 disputes in the excluded categories as if the [FAA] had never been enacted" (citation omitted));
 18 *Abram v. C.R. Eng., Inc.*, No. 20-cv-764, 2020 WL 5077373, at *7 (C.D. Cal. June 23, 2020) (re-
 19 affirming decision to compel arbitration under Utah law, despite district court ruling in *Rittmann*
 20

21 ¹ Were these Plaintiffs to challenge using the Second TOS and Third TOS's choice-of-law provi-
 22 sion to compel arbitration, that challenge would be reserved for the arbitrator in accordance with
 23 those contracts' agreements to arbitrate arbitrability. *See, e.g., Parker v. New Prime, Inc.*, No. 20-
 24 cv-3298, 2020 WL 6143596, at *4 (C.D. Cal. June 9, 2020) (enforcing delegation provision and
 25 compelling arbitration under state law without resolving challenge to choice-of-law provision, even
 26 though the plaintiff was exempt from the FAA); *Ratajesak v. New Prime, Inc.*, No. 18-cv-9396,
 27 2019 WL 1771659, at *4-6 (C.D. Cal. Mar. 20, 2019) (same); *supra* pp. 10. Even if the parties had
 28 not agreed to arbitrate this arbitrability question, California conflict-of-laws principles—which
 govern here because this case was filed in California, *see, e.g., Ferens v. John Deere Co.*, 494 U.S.
 516, 519 (1990)—would respect the parties' choice of Delaware law. Dkt. 1-2, ¶ 2; *see, e.g., Gar-
 densensor, Inc. v. Stanley Black & Decker, Inc.*, No. 12-cv-3922, 2012 WL 12925714, at *3 (N.D.
 Cal. Oct. 25, 2012). California courts "respect choice-of-law provisions" if the chosen state "has a
 substantial relationship to the parties." *Id.* at *4. That condition is met because one of the parties
 is "incorporated in the state of Delaware." *Id.*

1 and the plaintiff's status as an exempt transportation worker, because the contracting parties ex-
 2 pressly chose Utah arbitration law as a fallback to the FAA).

3 This Court should do likewise and enforce the Second TOS and Third TOS's choice-of-law
 4 provision selecting Delaware law. Ten Plaintiffs assented to enforcing their arbitration agreements
 5 through Delaware law, and Delaware law requires enforcing the arbitration agreements. The Del-
 6 aware Supreme Court has long stressed that "the public policy of [Delaware] favors the resolution
 7 of disputes through arbitration." *Graham v. State Farm Mut. Auto. Ins. Co.*, 565 A.2d 908, 911
 8 (Del. 1989) (citation omitted). Reflecting that policy, Delaware "enacted a Uniform Arbitration
 9 Act" that is "similar to the [FAA]." *Id.* (citing DEL. CODE tit. 10, §§ 5701-5725). The Delaware
 10 Uniform Arbitration Act "provides that 'a written agreement to submit to arbitration any contro-
 11 versy existing at or arising after the effective date of the agreement is valid, enforceable and irrev-
 12 ocable, save upon such grounds as exist at law or in equity for the revocation of any contract.'" *Id.*
 13 (quoting DEL. CODE tit. 10, § 5701). And "[a]ny doubt as to arbitrability is to be resolved in favor
 14 of arbitration." *SBC Interactive, Inc. v. Corp. Media Partners*, 714 A.2d 758, 761 (Del. 1999).
 15 Where, as here, "there is no substantial question whether a valid agreement to arbitrate in [Dela-
 16 ware] was made or complied with the Court shall order the parties to proceed with arbitration."
 17 DEL. CODE tit. 10, § 5703.

18 Delaware law does not exempt any transportation workers from arbitration, nor is there any
 19 other basis for declining to enforce these arbitration provisions through Delaware law. Plaintiffs
 20 do not have any colorable argument that the arbitration provision is unconscionable: even when an
 21 arbitration provision is presented on a "take-it-or-leave-it" basis, there is nothing inherently unfair
 22 about an arbitration provision. *Graham*, 565 A.2d at 912-13. As the Delaware Supreme Court
 23 remarked, "it would be highly inappropriate if this Court were to find a contract unconscionable
 24 because it adheres to the declared public policy of this State." *Id.* at 913. There is no basis under
 25 Delaware law not to enforce the arbitration provision.

26 Nor is there any valid argument that the Second and Third TOS arbitration provisions do
 27 not apply to already-accrued claims. Even if some of Plaintiffs' claims accrued before the Second
 28

or Third TOS went into effect, the arbitration provisions in those agreements are broad and apply both prospectively and to already-existing disputes. Second TOS § 11(a); Third TOS § 11(a). The Ninth Circuit has held that a different Amazon arbitration agreement with the same “any dispute or claim” language “is not limited to prospective disagreements” and compelled the plaintiff to arbitrate claims that arose before he entered the agreement. *See Peters v. Amazon Servs., LLC*, 669 F. App’x 487, 488 (9th Cir. 2016); *Ekin v. Amazon Servs., LLC*, 84 F. Supp. 3d 1172, 1178 (W.D. Wash. 2014) (same); *Chiron Corp. v. Ortho Diagnostic Systems, Inc.*, 207 F.3d 1126, 1131 (9th Cir. 2000) (“any dispute” provisions are “broad and far reaching” in scope); *see also Mohammad v. T-Mobile USA, Inc.*, 18-CV-00405-KJM-DB, 2018 WL 6249910, at *7 (E.D. Cal. Nov. 29, 2018) (“Under Ninth Circuit law, this language is sufficiently broad to apply retroactively to pre-existing claims.”). In any event, any dispute over the scope or coverage of the arbitration agreement would be reserved for the arbitrator under the delegation provisions in the Second and Third TOS. *See, e.g., Brennan*, 796 F.3d at 1130 (identifying “whether the agreement covers the dispute” as a gateway question of arbitrability that parties can delegate to an arbitrator); *Carder*, 2009 WL 106510, at *8 (“[T]he question of whether Carder’s claims fall within the scope of the arbitration clause must be decided by the arbitrator, not this Court.”).

(2) Washington Law Applies to the First TOS.

The First TOS contains the same language that was at issue in *Rittmann*. The choice-of-law provision selects Washington law to govern the TOS “except for Section 11, which is governed by the Federal Arbitration Act and applicable federal law.” First TOS § 12. Amazon argued in *Rittmann* that the agreement’s severability clause required the courts to excise this whole phrase, beginning with “except for,” if the FAA is inapplicable. *Rittmann*, 971 F.3d at 920. The Ninth Circuit rejected that argument, holding that doing so would “violate the principle that [courts] are not free to rewrite [a] contract under the guise of severability.” *Id.* Amazon disagrees with that holding, which conflicts with the First Circuit’s evaluation of the same clause, *Waithaka v. Amazon.com, Inc.*, 966 F.3d 10, 27 (1st Cir. 2020), but understands that this Court is bound to follow the Ninth Circuit decision on this issue.

Still, for the six Plaintiffs who accepted the First TOS only—Ellis, Felix, Friedman, Marcelo, Sales, and Shaik—the Court should nonetheless compel them to arbitration under Washington law for a reason that *Rittmann* did not address. The first page of the First TOS, which precedes Section 1 of the agreement, includes its own mutual promise between the parties to arbitrate disputes. First TOS at 1. With capital letters and bolded font, this part of the agreement says, “YOU AND AMAZON AGREE TO RESOLVE DISPUTES BETWEEN YOU AND AMAZON ON AN INDIVIDUAL BASIS THROUGH FINAL AND BINDING ARBITRATION, UNLESS YOU OPT OUT OF ARBITRATION WITHIN 14 CALENDAR DAYS OF THE EFFECTIVE DATE OF THIS AGREEMENT, AS DESCRIBED BELOW IN SECTION 11.” *Id.* This first-page agreement to arbitrate is not excluded from the choice-of-law provision’s general selection of Washington law, for that exclusion is expressly limited to “Section 11.” First TOS § 12. As a result, the First TOS does not have to be “rewritten” for Washington law to apply to this page of the agreement. *Rittmann*, 971 F.3d at 920. Section 12’s plain terms support applying Washington law to the arbitration provision on the agreement’s first page.

And under Washington law, like the FAA, “[a]n agreement contained in a record to submit to arbitration any existing or subsequent controversy arising between the parties to the agreement is valid, enforceable, and irrevocable except upon a ground that exists at law or in equity for the revocation of contract.” WASH. REV. CODE § 7.04A.060(1). “Washington law generally favors the use of alternative dispute resolution such as arbitration where the parties agree by contract to submit their disputes to an arbitrator.” *Davidson v. Hensen*, 954 P.2d 1327, 1330 (Wash. 1998). Under Washington law, the arbitration agreement in the First TOS is enforceable. *See Palcko*, 372 F.3d 596 (enforcing purportedly FAA-exempt contract under Washington law).

(3) **Alternatively, California Law Requires Enforcement.**

Were this Court to disregard the parties’ express choice of Delaware law in the Second and Third TOS or not apply Washington law to the First TOS, California law would still require enforcing Plaintiffs’ agreements to arbitrate under either the First TOS, Second TOS, or Third TOS. *See, e.g., Maldonado v. Sys. Servs. of Am., Inc.*, No. 09-cv-542, 2009 WL 10675793, at *2 (C.D.

Cal. June 18, 2009) (compelling arbitration under California law because FAA exemption applied). “[A]s a number of courts have determined, an arbitration clause can be enforced under state law even in the absence of a state law contingency provision.” *Kauffman v. U-Haul Int’l, Inc.*, No. 16-cv-4580, 2018 WL 4094959, at *5 (E.D. Pa. Aug. 28, 2018). “[I]f the federal act doesn’t apply, the agreement to arbitrate remains viable, and the only question becomes what state’s law applies to the contract to arbitrate.” *Atwood v. Rent-A-Ctr. E., Inc.*, No. 15-cv-1023, 2016 WL 2766656, at *3 (S.D. Ill. May 13, 2016). Here, determining the applicable state law turns on the conflict-of-laws principles of California, the state where this Court sits. *See, e.g., Klaxon Co. v. Stentor Electric Mfg. Co.*, 313 U.S. 487, 496 (1941). And those principles would select California law if the choice of law provisions in any of the TOS versions are ineffective or inapplicable.

In particular, when there is no effective choice-of-law provision in a contract, California conflict-of-laws principles determine the governing law using the test from the *Restatement (Second) of Conflict of Laws* § 188 (1971) (RESTATEMENT). *See, e.g., Stonewall Surplus Lines Ins. Co. v. Johnson Controls, Inc.*, 17 Cal. Rptr. 2d 713, 718 (Cal. Ct. App. 1993). For contract disputes, that test commonly points to the place of contracting, negotiation, or performance. *See* RESTATEMENT § 188(2). For Plaintiffs’ agreements, that would likely mean California, where Plaintiffs resided and signed up to perform delivery services. *See* Hawrysz Decl. ¶¶ 20-35.²

Like the Delaware Uniform Arbitration Act and the Washington Revised Code, under the California Arbitration Act (“CAA”), “[a] written agreement to submit to arbitration an existing controversy or a controversy thereafter arising is valid, enforceable and irrevocable, save upon such

² The test in Restatement § 188 could also point to the law of either Washington, where Amazon is headquartered, or Delaware, where Amazon is incorporated, but that would not change the result because, as already explained, the agreements would be enforceable under Washington or Delaware law as well. The conflict-of-laws question here is therefore “academic as the arbitration laws of [these] states are substantially the same.” *Adams v. Parts Distribution Xpress, Inc.*, No. 20-cv-697, 2021 WL 1088231, at *5 n.14 (E.D. Pa. Mar. 22, 2021) (compelling arbitration under Pennsylvania law on the assumption that the plaintiff was exempt from the FAA, while noting that Florida law would support the same result); *see also* WASH. REV. CODE. § 7.04A.060(1) (“An agreement contained in a record to submit to arbitration any existing or subsequent controversy arising between the parties to the agreement is valid, enforceable, and irrevocable except upon a ground that exists at law or in equity for the revocation of contract.”); *Davidson v. Hensen*, 954 P.2d 1327, 1330 (Wash. 1998) (“Washington law generally favors the use of alternative dispute resolution such as arbitration where the parties agree by contract to submit their disputes to an arbitrator.”); *Palcko*, 372 F.3d 596 (enforcing purportedly FAA-exempt contract under Washington law).

1 grounds as exist for the revocation of any contract.” CAL. CIV. PROC. CODE § 1281. “Through this
 2 detailed statutory scheme, the Legislature has expressed a strong public policy in favor of arbitra-
 3 tion as a speedy and relatively inexpensive means of dispute resolution.” *Vandenberg v. Superior*
 4 *Court*, 982 P.2d 229, 238 (Cal. 1999) (quoting *Moncharsh v. Heily & Blase*, 832 P.2d 899, 902
 5 (Cal. 1992)); *see Maldonado*, 2009 WL 10675793, at *2-3 (enforcing purportedly FAA-exempt
 6 contract under California law). Notably, California law does not require an arbitration agreement
 7 to “expressly refer to California law” to be enforceable under the CAA. *Ruiz v. Sysco Food Servs.*,
 8 18 Cal. Rptr. 3d 700, 709, 712-14 (Cal. Ct. App. 2004) (bypassing dispute over the FAA’s applica-
 9 bility and enforcing agreement through the CAA).

10 For this reason, under any version of the TOS, this Court should still compel Plaintiffs’
 11 claims to arbitration. Although the Ninth Circuit ruled in *Rittmann* that the choice-of-law language
 12 in Section 12 of the First TOS does not effectively choose Washington law to apply to the Section
 13 11 arbitration provision if the FAA is inapplicable, 971 F.3d at 920, the court never grappled with
 14 the Restatement’s instructions for figuring out what law to apply when a contract lacks an effective
 15 choice of law provision. *See* RESTATEMENT § 188. *Rittmann* “did not expressly address this issue”
 16 and so it remains an open question for this Court to address. *E. & J. Gallo Winery v. EnCana*
 17 *Corp.*, 503 F.3d 1027, 1046 (9th Cir. 2007) (“[Q]uestions which merely lurk in the record, neither
 18 brought to the attention of the court nor ruled upon, are not to be considered as having [been] so
 19 decided as to constitute precedents.” (citation omitted)). After all, contracts are not void or unen-
 20 forceable merely because they lack an effective choice of law. *See Chappel*, 232 F.3d at 725.
 21 “[T]he only question becomes what state’s law applies.” *Atwood*, 2016 WL 2766656, at *3. Under
 22 Restatement § 188, the answer in this case would be California law, whose public policy supports
 23 arbitration.

24 As with Delaware and Washington law, Plaintiffs cannot overcome California’s pro-arbi-
 25 tration policy through any sort of unconscionability argument. Under California law, a party op-
 26 posing arbitration on such grounds bears the burden of proof and “must demonstrate that the con-
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tract as a whole or a specific clause in the contract is both procedurally and substantively unconscionable.” *Poublon v. C.H. Robinson Co.*, 846 F.3d 1251, 1260 (9th Cir. 2017); *see also Armendariz v. Found. Health Psychcare Servs., Inc.*, 6 P.3d 669, 690 (Cal. 2000).³ Plaintiffs cannot show that either form of unconscionability exists here, let alone that both forms exist and justify refusing to enforce the arbitration agreements. As in Delaware, it is not enough to argue that an agreement was presented “on a take-it-or-leave-it basis.” *Poublon*, 846 F.3d at 1261. And, notably, Plaintiffs are not asserting any putative class claims.

In short, all the potentially applicable state arbitration laws support enforcing Plaintiffs’ agreements to arbitrate even if they belong to a class of workers that falls outside the FAA.

c. The Court’s Inherent Powers Provide an Independent Basis for Enforcing Plaintiffs’ Arbitration Agreements.

Finally, this Court has inherent power to enforce the parties’ agreements to arbitrate. The Ninth Circuit has previously held that it is appropriate for a federal district court to dismiss a complaint filed by a plaintiff who agreed to arbitrate even if that agreement is exempt from the FAA. *Chappel*, 232 F.3d at 725. The same outcome would be appropriate here.

In addition, “the power to stay proceedings is incidental to the power inherent in every court to control the disposition of the causes on its docket with economy of time and effort for itself, for counsel, and for litigants.” *Landis v. N. Am. Co.*, 299 U.S. 248, 254 (1936). That power authorizes a stay regardless of whether a statute authorizes enforcement of the arbitration agreement: “a stay of proceedings pending arbitration . . . is within the inherent power of a (district) court and does not require statutory authority.” *Mason-Dixon Lines, Inc. v. Local Union No. 560*, 443 F.2d 807, 809 (3d Cir. 1971) (citation omitted). The Court should therefore “postpone action on [Plaintiffs’] complaint pending the outcome of a procedure for resolving such a dispute upon which the parties have agreed.” *Id.* (entering stay even assuming the arbitration agreement was exempt from the FAA). Although the Supreme Court made clear in *New Prime Inc. v. Oliveira*, 139 S. Ct. 532, 537,

³ Amazon contends that *Armendariz* is inapplicable here because it is limited to arbitration agreements entered into in the context of employer-employee relationships. *See Armendariz*, 6 P.3d at 674. Plaintiffs’ relationship with Amazon was that of an independent contractor, not an employee, as all three versions of the TOS attest.

543 (2019), that courts must decide for themselves whether the FAA exemption applies to an agreement, it expressly left open the possibility that a district court could use its “inherent authority to stay litigation in favor of an alternative dispute resolution mechanism of the parties’ choosing.”

Whether under the FAA, state law, or the Court’s inherent powers, the Court should uphold Plaintiffs’ agreements to arbitrate this dispute. *See Cole v. Burns Int’l Sec. Servs.*, 105 F.3d 1465, 1472 (D.C. Cir. 1997) (“[W]e have little doubt that, even if an arbitration agreement is outside the FAA, the agreement still may be enforced[.]”).⁴

B. Alternatively, the First-to-File Rule Requires a Transfer, Dismissal, or Stay of This Action.

Alternatively, if the Court does not compel arbitration, it should exercise its authority under the first-to-file rule to transfer, dismiss, or stay this action pending the resolution of *Rittmann* and other earlier-filed actions. Plaintiffs’ complaint has significant overlap with those earlier-filed actions, which pursue the same FLSA and California law claims against the same defendants on behalf of putative classes of California Amazon Flex drivers that would encompass Plaintiffs.

The first-to-file rule “allows the Court to decline subject matter jurisdiction when a complaint involving the same parties and issues had been previously filed.” *Arakelian v. Mercedes-Benz USA, LLC*, No. CV 17-06240, 2018 WL 6422649, at *1 (C.D. Cal. June 4, 2018) (staying all claims except one because the first-filed action did not assert that claim’s theory of recovery). “The doctrine allows district courts flexibility to dismiss, stay, or transfer a case to avoid duplicative litigation and to conserve judicial resources.” *Ortiz v. Walmart, Inc.*, No. 20-CV-05052, 2020 WL 5835323, at *2 (C.D. Cal. Sept. 18, 2020) (dismissing later action because the later-filed action “involve[d] the same causes of action, the same Defendants, the same location, the same employees, and the same core issues as in the [first-filed] action”).

Here, other Ninth Circuit district courts, including in this District, have already acknowledged the applicability of the first-to-file rule in agreeing to transfer similar actions to the Western

⁴ If the Court compels Plaintiffs to arbitrate their claims, it should stay this litigation pending the conclusion of the arbitration. *See* 9 U.S.C. § 3; DEL. CODE tit. 10, § 5703; CAL. CIV. PROC. CODE § 1281.4; *MediVas, LLC v. Marubeni Corp.*, 741 F.3d 4, 9 (9th Cir. 2014) (explaining the Ninth Circuit’s “preference for staying an action pending arbitration rather than dismissing it”).

1 District of Washington. This matter and the *Rittmann, Keller/Ponce, Diaz, and Puentes* matters
2 possess sufficient similarity of parties and issues to warrant application of the first-to-file rule given
3 that: (1) Plaintiffs are members of the proposed putative classes in those cases, (2) the defendants
4 are the same, and (3) the disputed issues overlap significantly, including the core theory of liability
5 in all the cases that Amazon Flex delivery partners are misclassified as independent contractors.
6 Indeed, a comparison of this action to the earlier-filed actions shows virtually complete overlap
7 between the cases:

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Date Filed (Factor 1)	Putative Class (Factor 2)	Defendants (Factor 2)	Claims (Factor 3)
<i>Rittmann</i> C16-1554-JCC Oct. 4, 2016	"[A]ll delivery drivers who have contracted directly with Amazon to provide delivery services in California" since October 4, 2013.	Amazon.com, Inc. Amazon Logistics, Inc.	<ul style="list-style-type: none"> • Reimbursement • Minimum wage • Meal and rest breaks • Overtime • Wage statements • Untimely wages • Paid sick leave
<i>Keller</i> C19-1719-JCC Mar. 13, 2017	"All persons who performed delivery work through the Amazon Flex app in the State of California . . . from March 9, 2013 to the present."	Amazon.com, Inc. Amazon Logistics, Inc.	<ul style="list-style-type: none"> • Reimbursement • Minimum wage • Meal and rest breaks • Overtime • Wage statements • Untimely wages
<i>Ponce</i> C19-1718-JCC Nov. 1, 2018	"All persons who worked as delivery drivers through Amazon Flex app in the State of California from September 2014 to the present."	Amazon Logistics, Inc. Amazon.com Services, Inc.	<ul style="list-style-type: none"> • Reimbursement • Minimum wage • Meal and rest breaks • Overtime • Wage statements • Untimely wages
<i>Diaz</i> C21-0419-JCC Aug. 21, 2020	All "California residents who are or have been employed by Amazon . . . in California . . . who signed independent contractor agreements" since August 21, 2016.	Amazon.com, Inc. Amazon Logistics, Inc.	<ul style="list-style-type: none"> • Reimbursement • Minimum wage • Meal and rest breaks • Wage statements • Untimely wages • Unlawful deductions
<i>Puentes</i> C21-1370-JCC Nov. 13, 2020	All "non-exempt employees . . . employed by Defendants . . . in California from the date four years prior to the filing of this Complaint through the date of the trial in this action"	Amazon.com Services LLC Amazon Flex	<ul style="list-style-type: none"> • Reimbursement • Minimum wage • Meal and rest breaks • Wage statements • Untimely wages
<i>Marcelo</i> Oct. 5, 2021	Individual plaintiffs who signed up to perform Amazon Flex deliveries starting on September 27, 2016	Amazon.com, Inc. Amazon Logistics, Inc.	<ul style="list-style-type: none"> • Reimbursement • Minimum wage • Meal and rest breaks • Overtime • Wage statements • Untimely wages • Unlawful deductions •

Given the earlier-filed cases and overlap between them, this Court should exercise its authority under the first-to-file rule to dismiss Plaintiffs' claims altogether or at a minimum stay them

1 pending resolution of the *Rittmann* litigation or, like the district courts in *Keller/Ponce* and *Puentes*,
 2 should transfer this action to the Western District of Washington with *Rittmann*. *Keller*, 2019 WL
 3 13113043, at *2; *Puentes*, 2021 WL 5984867, at *3. And again, even apart from the first-to-file
 4 rule, this Court has inherent authority to issue stays as part of its power to effectively manage its
 5 docket for the sake of judicial economy. *E.g.*, *Landis*, 299 U.S. at 254. Whether under the first-to-
 6 file rule or the Court's inherent power to manage its docket, the Court should not permit this dupli-
 7 cative action to move forward at the same time as those earlier-filed cases.

8 **IV. CONCLUSION**

9 For all these reasons, the Court should compel arbitration, dismiss this action, stay this ac-
 10 tion, or transfer this action to the Western District of Washington.

11
 12 Dated: December 23, 2021

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